

## Accurafy hands-on approach offers to its members investment opportunities in early-stage companies

- Founded at the end of 2017 by French "serial entrepreneur-investors", Accurafy is a Luxembourg-registered alternative investment fund.
- Accurafy invests in start-ups characterised by **proven innovation, a scalable business model and promising sales traction.**
- Accurafy offers its members **sub-funded club deals via its Accurafy 4 (A4) fund**, enabling risk and performance to be partitioned for each investment.
- In 2023, **Accurafy launched its 1st closed-end fund, A4S ("Seed for Good")**, to invest in Seed and Impact companies.
- Accurafy differentiates itself by providing **active, tailor-made operational support** for managers and their teams, mobilising a range of key expertise within its network.
- Accurafy is a fund driven by its core values: a passion for entrepreneurship, technology and CSR.

ACHIEVEMENT <sup>(1)</sup>		2025 TARGET	
100 investors	€22m AuM	200 investors	€100m capacity of investment
20 realized investments	1 exit (65% IRR)	10-15 investments per year	10 exits
25% average performance		x3 over 5 years expected return	

(1) As of February 2024

## A team of serial investors and entrepreneurs in fast growing businesses



**Frédéric CARON**  
Co-fondateur & CEO



**Christophe PECHOUX**  
Managing Partner



**Rodolphe SEYNAT**  
Managing Partner



















**Candice BAUDET**  
Managing Partner



**Gilles MONCAUBEIG**  
Operating Partner

## Our main investments

 <p><b>BUYCO</b> 2018</p> <p>Collaborative platform for container shipping</p> <p>Invested amount: €475K</p>	 <p><b>BCN3D</b> 2018 2024</p> <p>Desktop 3D printers</p> <p>Invested amount: €1.7m</p>	 <p><b>ecotree</b> 2019 2020 2022</p> <p>Investment solutions in tree planting</p> <p>Invested amount: €2.2m</p>	 <p><b>DELTA</b> 2020 2022 2023</p> <p>Risk management SaaS-based solutions</p> <p>Invested amount: €1.0m</p>
 <p><b>Santexpat</b> 2020 2021 2022</p> <p>Online comparator &amp; broker of Health insurance for Expatriates</p> <p>Invested amount: €1.3</p>	 <p><b>Consilience Group</b> 2021</p> <p>Data &amp; Software</p> <p>Invested amount: £500K</p>	 <p><b>fanprime</b> 2021 2022</p> <p>Monetization of fan communities</p> <p>Invested amount: €810K</p>	 <p><b>Home Kuant</b> 2021 2022 2023</p> <p>Real estate operations in Budapest and Barcelona</p> <p>Invested amount: €2.8m</p>
 <p><b>sportihome.com</b> 2021</p> <p>Sport tourism marketplace</p> <p>Invested amount: €875K</p>	 <p><b>AMIRAL</b> 2021 2024</p> <p>Specialist in the prediction of industrial equipment failures</p> <p>Invested amount: €400K</p>	 <p><b>Kriptown</b> 2021 2022 2023 2024</p> <p>European neo-exchange for startups and SMEs</p> <p>Invested amount: €1.7m</p>	 <p><b>W</b> 2022</p> <p>Augmented reality expert</p> <p>Invested amount: €725K</p>
 <p><b>MoneyTrack</b> 2022</p> <p>Digital and secure directed payment platform</p> <p>Invested amount: €780K</p>	 <p><b>Forest reserve ("Finca")</b> 2022 2023</p> <p>Carbon capture and biodiversity preservation project</p> <p>Invested amount: €485K</p>	 <p><b>INVYO</b> 2023</p> <p>B2B SaaS – Data exploitation and analysis</p> <p>Invested amount: €400K</p>	 <p><b>Sustainable Future</b> by ACCURAFY4</p> <p>Open compartment Underlying asset : EcoTree trees</p> <p>Invested amount: €58K</p>

# A solid 4-pillar governance and strict legal compliance

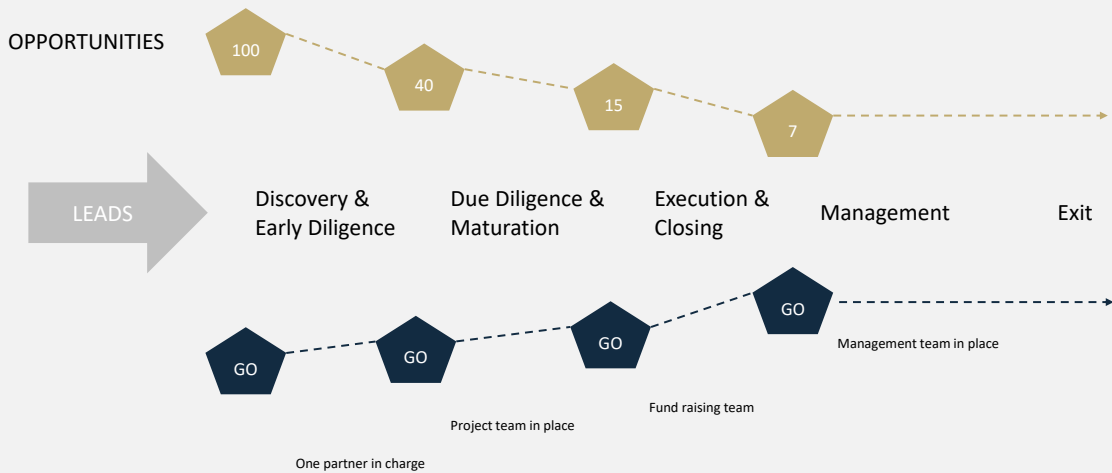
- ① **A General Partner (GP)** founded by successful entrepreneurs bringing their expertise to scale business and improve exit values
- ② **A club of qualified Investors (LPs)** offering investment and expertise to A4 selected companies
- ③ **LP/GP master agreement** between A4 and the management company (see opposite)
- ④ **A senior advisory board (among investors)** with strong track records in entrepreneurship and/or business experts

**ABOUT THE MANAGEMENT COMPANY (LEGAL)**

- *Accurafy 4 is an Alternative Investment Fund (AIF) under Luxembourg law constituted as a Special Limited Partnership Company (SCSp). The fund is administered with Grant Thornton Luxembourg, a regulated PSF by CSSF.*
- *The AIF A4 whose operating rules are set by the articles of association, is officially declared but not regulated by the regulator CSSF.*
- *Accurafy Advisory, GP of A4, has been registered as an AIFM by the CSSF under N° A00002801.*
- *The company aims to provide qualified investors the opportunity to achieve optimized returns by investing in creative value-added operations*

## An integrated process based on a singular investment methodology

A4 processes involve regulatory coverage, company due diligence, investors KYC, reporting and asset monitoring. It is supervised by a top tier accounting and consulting firm (Grant Thornton), a custodian bank (ING) and an auditor (Deloitte) in Luxembourg.



**SOURCE**

Proactive hunting through personal contacts, network and agents  
*(no passive dependence to capital raising firms)*

**SELECT & DECIDE**  
5 investment criteria:

- Market momentum and resilience
- Key people confidence
- Finance metrics
- A4 hands-on capacity
- Exit perspective and scenario

**MANAGE**

Being at the board level with a hands-on approach to assist in organization and international development

**EXIT**

Being active through A4 networks and study all exit scenarios (3 to 5 years)

## Multiple investor benefits

- ① **Bespoke approach:** a low entry fee enables LPs to access to a selection of curated deals
- ② **Risk & performance segregation:** for each company, A4 opens and manages a specific compartment until its exit (tracker mechanism)
- ③ **Tax model:** as A4 is a transparent fund, there is no withholding tax which allows profits to be brought forward directly to tax payment centers
- ④ **Aligned interests:** A4 managers and senior advisors commit to a min. 10% participation in each club deal; main incentives for the GP come from performance fees
- ⑤ **High performance return:** low management fees allow more than 94% of subscriptions amount to be invested in companies

**OUR VISION: "INVEST FOR GOOD"**

*We believe that technology and sustainability are compatible: tech startups must not only work to make the lives of individuals, businesses and societies better through their value proposition, but they must also limit the negative externalities of their very activities.*

*We pay attention to the purpose of the business models that are proposed to us, and we make sure that we reduce the carbon impact of our portfolio.*

*Our Socially Responsible Investment (SRI) approach is fundamental, as reflected in our mission: 'Invest for Good'.*

*In 2021, we have designed and launched, together with our venture EcoTree, a pioneering private equity tool: a dedicated forest sink creation and renewal fund.*

*Entitled "Sustainable Future by A4", this fund is the first of its kind. With this innovation, we want to encourage as many private equity and asset management players as possible to become fully involved in contributing to global carbon neutrality and promote biodiversity.*